



# ***GREEN LAKE COUNTY***

*571 County Road A, Green Lake, WI 54941*

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**March 7, 2022**

**The following documents are included in the packet for the Ag/Extension Education & Fair Committee (In Person and Zoom) Meeting that is Tuesday, March 8, 2022:**

- 1) Cover Sheet
- 2) Amended Agenda
- 3) Draft minutes from the February 8, 2022 meeting
- 4) County Library Reports
- 5) UW-Extension Reports for: Katie Gellings (Human Development & Relationships Educator), Ben Jenkins (Agriculture Educator), and Morgan Martinez (4-H Program Educator)
- 6) UW-Extension 2021 Annual Report
- 7) Fair Coordinator Report
- 8) Fair 2021 Annual Report
- 9) IAFE Zone 4 Meeting Attendance Request



# GREEN LAKE COUNTY

## AGRICULTURE, EXTENSION EDUCATION & FAIR

Office: 920-294-4032

FAX: 920-294-4176

### *Agriculture, Extension Education & Fair Committee Meeting Notice*

**Date: Tuesday, March 8, 2022      Time: 9:00 a.m.**  
**Green Lake County Government Center, County Board Room**  
**571 County Road A, Green Lake, WI**

#### **\*AMENDED AGENDA**

#### **Committee Members**

*Patti Garro, Chair*  
*Katie Mehn, Vice Chair*  
*Ken Bates*  
*Bob Dolgner*  
*Keith Hess*  
*Brian Floeter, alternate*

*Kathy Ninneman, Secretary*

1. Call to Order
2. Certification of Open Meeting Law
3. Pledge of Allegiance
4. Roll Call
5. Minutes: 2/8/22
6. County Library Services Report - submitted monthly report
7. UW-Extension Staff Reports – submitted monthly report
  - Pat Wagner, Area 14 Extension Director
  - Katie Gellings, Human Development & Relationships Educator
  - Ben Jenkins, Agriculture Educator
  - Morgan Martinez, 4-H Program Educator
8. 2021 UW-Extension Annual Report
9. Approval of Educator Out of County Days – Discussion/Approval
10. Fair Coordinator Report – submitted report
11. Fair: 2021 Annual Report
12. Fair: IAFE Zone 4 Meeting Attendance – Discussion/Approval
13. Fair: Resolution: Relating to Use of General Fund reserve Funds for Highway Property Improvements Related to County Jr. Free Fair – discussion/approval
14. Fair: Highway Ground / Fairground Improvements
15. Fair: Contracts
16. \*Fair: Beer/Wine Ordinance – Discussion/Approval
17. Fair: Public Comments
18. Committee Discussion
  - Future Meeting Dates: April 12, 2022
  - Future Agenda items for action & discussion
19. Adjourn

This meeting will be conducted through in person attendance or audio/visual communication. Remote access can be obtained through the following link:

**Join Zoom Meeting:**

<https://us06web.zoom.us/j/82399254541?pwd=WVNRUG5LdUc4d1VjVHhxNGZQYktQdz09>

**Meeting ID:** 823 9925 4541

**Passcode:** 057880

**To join by phone:** 1-312-626-6799

Kindly arrange to be present, if unable to do so, please notify our office. Sincerely, Kathy Ninneman

**Please note: Meeting area is accessible to the physically disabled. Anyone planning to attend who needs visual or Audio assistance, should contact the Extension Office, 294-4032, not later than 3 days before date of the meeting.**

## AGRICULTURE/EXTENSION EDUCATION & FAIR COMMITTEE

February 8, 2022

The meeting of the Green Lake County Agriculture, Extension Education and Fair Committee was called to order by Chair Garro, on Tuesday, February 8, 2022 at 9:00 am in the Green Lake County Board Room, Green Lake County Government Center, 571 County Road A, Green Lake, WI. The meeting was held both in person and via Zoom. Requirements of the open meeting law were certified as being met. The Pledge of Allegiance was recited. Roll call taken by Garro.

Present: Patti Garro, Chair  
Katie Mehn, Vice Chair  
Keith Hess  
Ken Bates

Absent: Bob Dolgner

Staff Present: Pat Wagner, Area 14 Extension Director  
Katie Gellings,  
Ben Jenkins (Zoom)  
Morgan Martinez  
Kathy Ninneman

Also Present: Zach Knoke, Green Lake County Fair Maintenance; Harley Reabe, County Board Chair (entered 9:08 am).

### MINUTES

*Motion/second (Hess/Mehn)* to approve the minutes of the January 11, 2022 meeting with no corrections or updates. Motion carried with no negative vote.

### COUNTY LIBRARY SERVICES REPORT

The submitted monthly reports are in the committee packet. No one was present from the county libraries, as they were meeting representatives at the Capital for Library Legislative Day.

### RESOLUTION: WINNEFOX LIBRARY SYSTEM – 5 YEAR AGREEMENT

*Motion/second (Hess/Bates)* to approve the agreement. Motion carried with no negative vote.

### UW-EXTENSION STAFF REPORTS

- **Pat Wagner, Area 14 Extension Director** – Pat Wagner, new Area 14 Extension Director who started on 01/24/2022. Wagner is learning her role and excited to serve the counties.
- **Katie Gellings, Human Development & Relationships Educator** – Gellings provided updates and more information from her submitted report.
- **Ben Jenkins, Agriculture Educator** – Jenkins provided updates and more information from his submitted report.
- **Morgan Martinez, 4-H Program Educator** – Martinez provided updates and more information from her submitted report.

### APPROVAL OF EDUCATOR OUT OF COUNTY DAYS – discussion/approval

*Motion/second (Hess/Mehn)* to approve all out of county requests. Motion carried with no negative vote.

### FAIR COORDINATOR REPORT

Kathy Ninneman, Fair Coordinator, provided updates along with her submitted written report.

**RESOLUTION: RELATING TO USE OF GENERAL FUND RESERVE FUNDS FOR HIGHWAY PROPERTY IMPROVEMENTS RELATED TO COUNTY JR. FREE FAIR – discussion/approval**

Discussion held regarding the resolution where there were several areas of concern. Chair Patti Garro will work with Corporation Counsel, Dawn Klokow, on revisions.

*Motion/second (Bates/Hess)* to review the revised resolution at the March 8, 2022 meeting. Motion carried with no negative vote.

**FAIR: BUDGETARY ADJUSTMENT FOR 2022 FAIR MAINTENANCE BUDGET – discussion/approval**

*Motion/second (Bates/Mehn)* to approve the Budgetary Adjustment for 2022 Fair Maintenance Budget. Motion carried with no negative vote.

**HIGHWAY GROUND / FAIRGROUND IMPROVEMENTS**

Nothing.

**FAIR CONTRACTS**

- A&P Enterprise Shows (Carnival)
- International Demolition Derby

*Motion/second (Hess/Mehn)* to approve the above contracts. Motion carried with no negative vote.

**PUBLIC COMMENT (3 minute limit)**

None.

**COMMITTEE DISCUSSION**

- Future Meeting Date: March 8, 2022
- Future Agenda items for action & discussion: If anyone has an agenda item, please contact Chair Garro or Kathy Ninneman.

**ADJOURNMENT**

Chair Garro adjourned the meeting at 9:35 a.m.

*Submitted by,  
Kathy Ninneman, Secretary*



## March 2022 Green Lake County Library Reports

**Berlin** – A final recap of our 2022 Winter Reading Program shows the cumulative total number of minutes read was an astounding 160,765! With an initial goal of 40,000 minutes, our patrons blew this out of the water!! There were 8 lucky winners from our prize drawings for prizes donated by our Friends of the Library.

This week we are celebrating the birthday of Dr. Seuss. Kids can stop in anytime for Dr. Seuss related crafts and activities, and of course, check out one of many books by the author.

As we head into March, we are looking forward to our 7<sup>th</sup> Annual Quilt Show. The deadline for entering the show is March 4. Save the dates of March 14 to March 25 to stop in and see the wonderful display of quilts. It is worth the drive to Berlin to view this magnificent display of talent.

During Quilt Week, we are hosting a Barn Quilts of Marquette County program on Tuesday, March 15 at 6pm. Come learn more about the rural works of art displayed throughout Marquette County.

Kids can enjoy a wide variety of craft programs, story times, and Domino Day throughout the month. By request, we are adding an evening story time so that working families can participate with their kids. This Pajama Storytime will be held on Thursday, March 23 at 6pm. If you have littles at home (or can borrow for the night), come enjoy this fun event.

A new event added at our library will be a Dungeons & Dragons event on Saturday, March 26 from 1-5. Registration is required, as space is limited. We are aiming to attract a different demographic of patrons to this event to make this a successful addition to programming. If successful, this could become a repeated event.

In other news, the Berlin Lions Club is donating a video magnifier for visually impaired patrons. This device will be capable of not only magnifying text, but also has a text to talk feature and much more. Patrons can hook up their device (phone, iPad, e-readers, laptop, etc.) to use the enhanced features.

We applied for, and received, a grant from Kwik Trip for treats for our patrons during National Library Week in April. This is an exciting way to collaborate with another local business to celebrate our library in the community.

Happy March everyone!

Chris Kalupa – Berlin Public Library Director

**Green Lake Caestecker** – Our hands are what we use to make connections, create, communicate, and console. In March, we are inviting community members to participate in a collaborative art project to express all that a hand can hold. Stop by the library front desk to pick up paper or fabric to trace your hand on and embellish however you like. We are hosting free all ages making sessions on Tuesdays from 2-3pm during the month of March. You can also work on your project at home and return your completed piece(s) by April 1st to be featured in our display.

While you're working on the hand-to-hand project, keep the creativity going with Crafternoons at the library! We will be hosting DIY & craft classes and providing materials to make different projects.

Crafternoons in March: Thursday, March 10th- Recycled Seed Starters (just in time for the annual Caestecker Library Seed Swap), Thursday, March 24th- DIY Coffee Hand Scrub.

The chill is lifting, the dirt is soon to be thawing, and it's time to start thinking about starting your seeds. The Annual Caestecker Library Seed Swap will start in March as soon as our new shipment of seeds arrive.

Now for the book lovers: we have two Friends Book Sales this month on Wednesday, March 2nd 1pm-4pm, Saturday, March 19th 9am-1pm. On Wednesday, March 9<sup>th</sup> at 3pm in the Hickory Room, the Constant Reader Book Club will meet to discuss Hendricks & Pekkanen's *An Anonymous Girl*. February's Blind Date with a Book created more than 40 checkouts and 24 returned Rate Your Date slips. There are some sassy and thoughtful comments on the slips, and the dates generated patron conversations more than any previous year.

Status of the Big Three Projects:

1. Bathroom project: As of 2/28/22, almost everything is complete except a few plumbing finishes, an upgrade on the bathroom heaters, a change of lights for the elevator hallway, and punch list items. Then it all needs a good cleaning, and we will be back to a better normal.



2. Microfilm Digitization: The metadata is complete, and the Crowley Company is working on matching the data to the files. After that comes the upload to Rescarta. I did submit a request to Winnefox for reimbursement for the metadata portion of the project and they didn't just grant us a partial reimbursement—they opted to cover the entire proposed cost!
3. Website: The background coding and feature functions are up for the Winnefox tech team review. Hopefully the foundation items pass inspection, and we can move on to finishing touches soon.

Christina Lyon – Caestecker Public Library Director

**Kingston Mill Pond** – We would like to do a display of aprons in our display case next month. Aprons from a multitude of people, each with its own little story. Do you have a favorite apron? Maybe one you used when you were a child, and wore when you learned to bake with your Mom or Grandma? Or an apron that you received as a special gift on a memorable birthday, like when you turned 50? Or maybe an apron you bought at a store, just because you thought it was pretty. We'll display the aprons, with little cards that tells its history. Would you let us borrow your favorite apron for a month? If so, drop it off at the library the next time you go through Kingston, and help us make a wonderful apron display!!

Our next fundraiser is going to be called “A Spring Thing!” We are asking for donations of anything that would fall under the “Spring” category. The birds are returning, it could be birdhouses, bird feed, a painting of a bird. Fishing season opens, it could be a basket of fishing lures, or a gift certificate for a Friday fish fry from your favorite restaurant. And everyone is thinking of their gardens....it could be bulbs to plant, a pretty painted pot, a garden stake, or maybe some garden tools for working the dirt. All items donated will be auctioned off in a silent auction that will start Monday, April 18<sup>th</sup> and end on Saturday, April 30<sup>th</sup>. Will you help us make “A Spring Thing” a great success? Thanks so much!!

Sara Wilson – Mill Pond Public Library Director

**Markesan** – The Children's Area mural is nearly complete. Parts have been repainted, clouds adjusted, and the sun will be moved. The Children's Area committee had a meeting on February 1<sup>st</sup> to discuss and create direction for plans going forward. We are looking at furniture options as well as sensory items for the area.

A new receipt printer was installed, after a lot of back and forth. It works beautifully!

Our “Take Your Child to the Library” day treat packs on February 5<sup>th</sup> were well received. Kids received a treat pack with a snack, hot cocoa and a small craft. Twelve packs were distributed and several families participated in the Love Your Library scavenger hunt. The scavenger hunt will last all month long, along with the reading challenge.

Children's Hospital of Wisconsin resumed Play and Learn sessions this month. We had 5 toddlers participate on February 9<sup>th</sup> and February 23<sup>rd</sup>.

Books have been ordered for March's book club. Two patrons have already received copies of *Prairie Fires* by Caroline Fraser. The Book Club will meet on March 3<sup>rd</sup>.

We continue to provide Take and Make crafts for a fee. They continue to be very popular!

The Markesan Girl Scout troop has resumed meetings in our conference room. We are also seeing use of our conference room by county agencies, insurance agencies, and a local bridge group.

We received word that we have received a grant from the Webster Foundation. It will be awarded on March 8, 2022 at their annual luncheon.

Nicole will return to the Markesan Public Library on March 7. We are looking forward to her return!

Jessica French – Acting Director, Markesan Public Library

**Princeton** – This month we welcome Nicholas Sinah, a teacher at Princeton school, who has been appointed by the Green Lake County Board to be their new representative on our library board. Nick has school

commitments and he won't be able to join us until our meeting in April, but he will be included on any events going forward.

We are also welcoming a new student intern, Joe Dobs. Joe has been able to participate in the Wisconsin Workforce Development's Vocational Rehabilitation program, which places special high school students in real workplaces, for the benefit of both kids and employers. The state pays the hourly wages, while we teach skills that are important in the workplace and everyday life. Previously, Joe worked at our local Piggly Wiggly. He will be helping us out until he graduates in spring.

Our Laura Ingalls Wilder Birthday Celebration was a big success, with over 30 people of all ages attending.

The Princeton Women's Club presented us with money to buy two new cookbooks in memory of their member Ruth Hebbe, who recently passed away.

I have been working closely with the new WCTS Director, Crystal Marshall, to create new Creative Spaces kits for libraries to share. I have also made some library material ordering list suggestions to create a more balanced selection for librarians.

On February 8, I attended Library Legislative Day at the Capitol in Madison along with several other librarians from Green Lake County and many librarians from around the state. We heard speeches from Governor Evers and other state officials and received certificates of recognition. We spoke to Representative Alex Dallman and Senator Joan Ballweg's aide, thanking them for the state's recent financial support of library systems and informing them about current issues in libraries.

One of those issues is tax forms. The DOR has decided, in the interest of saving money, not to send out printed tax form instruction booklets to libraries to give to our patrons. We are the only public place where people can pick up tax materials. For our many patrons who are not computer literate, have a difficult time reading on a screen, or who lack computer/internet access, not having paper instruction booklets is very daunting. Although we can print these booklets, they are each often over 30 pages long, and the cost is prohibitive to both patrons and libraries. I wrote several emails and letters on this subject to various officials, and finally won a small concession: the state will send us 50 of our 100 requested Form 1 Instructions, and "a couple" of the 50 requested 1NPR Instructions. Apparently, that's the most they will do for any library, regardless of size. I have created some tax form instruction booklets that can be checked out for one week in order to try to ease the situation.

We dealt with a lot of maintenance/tech issues again this month, including a computer that received a static shock injury, a computer that randomly disconnected from the internet, a laptop that wouldn't cooperate with our projector, etc which kept us busy.

On February 22, we closed due to an ice storm. Princeton school was closed as well.

This year we are focusing on improving the "Easy Reader" area for beginning readers. Although we've just started, we're excited to share our progress! Check out the coolest new learning tools for young readers:

**"Read to Me" Kits:** Each kid-sized bag comes with 8 illustrated books and a "Me Reader" module which reads the books out loud to kids. With popular themes like Disney's Frozen, Paw Patrol, Disney Princesses, Thomas the Train, and Marvel Super Heroes, kids will be begging to try more! By listening and following along with the words, kids can develop better reading skills anywhere- in the car, waiting at the dentist, and during quiet time at home. These kits will be displayed on an A-frame metal rack which was given to us by the Poy Sippi library, which was no longer using it.

**Wonderbooks:** These new inventions have been a smashing success at other schools and libraries, so we're trying them too. Wonderbooks read out loud to kids at the pace that kids set. Each self-contained device also incorporates smart technology for "learning mode," which asks questions relating to imagination, vocabulary, and reading comprehension. We are also excited to hear that our library system will soon start a traveling rotation of Wonderbooks, so that every library can get a fresh new set every couple of months. We can't wait to sign up!

**Mini-book Sets:** Just the right size for little hands, these mini-books are leveled from the easiest, for kids just starting to read, to harder, for kids almost ready to start chapter books. Some sets are phonic learning sets, introducing kids to specific letter sounds and pairings. With familiar, fun characters like Splat the Cat, Berenstain Bears, Paw Patrol, and Pete the Cat, kids will zip along the path to reading success.

## Events in March

**Story Time:** Every Monday at 9am: Songs, stories, crats and snacks, free!

**Knitting Club: Monday 14 & Monday 28 4-6pm:** Join us on the second and fourth Monday of each month through May. All levels of experience welcome, crocheters, quilters, and kids too!

**Wednesday, March 2, 9:30 am: Mystery Book Club:** Join us in discussing “Before the Fall” by Noah Hawley.

**Saturday, March 5, 11am-1pm: Dr. Seuss’s Birthday Party:** Theodor Seuss Geisel (known by all as Dr. Seuss) was born this week in 1921. Today we will celebrate his birthday with a themed craft, take-home snacks, and readings. Activities are geared towards younger children, but all ages are welcome. Free!

**Saturday, March 12, 10am: Silhouette Cameo Class:** Learn how to use one of the hottest crafting tools out there today! This free class, taught by Designs by iQuit, will give you 1,000 ideas for your home or business. Join us at 10am for at least an hour of instruction and show-and-tell. Learn to cut out stickers, 3D greeting cards, cupcake wrappers, business decals for signs or trucks, wall decor, and more! **Please RSVP by March 7: call the library at 920-295-6777 or email [ptplstaff@princetonpublib.org](mailto:ptplstaff@princetonpublib.org).**

**Tuesday, March 15, 11am-1pm: Bill’s Birthday:** Join us in celebrating the birthday of one of our community’s most beloved volunteers, Bill Ostrum! Bill helps many people around town, and always has a smile and a joke ready. Stop at the library for cake and fun.

**Tuesday, March 22, 4-5pm: Medicare Class:** Are you confused about Medicare? Attend this free class taught by an expert.

**Wednesday, March 30, 7pm: Flea Market Food Booth Meeting:** Non-profit groups interested in reserving the flea market food stand for fundraising must send a registration form to the chamber by March 15th and send at least one representative to the meeting here at the library. At this time, everyone will discuss which dates their group would prefer to hold their fundraisers.

**COMING SOON:** Save money, eat healthy, help pollinators: grow your own food with our **SEED LIBRARY!** Some of the most dedicated gardeners have already started some seeds indoors, but you'll have to wait just a little bit longer for our free seeds.

**If you participated in last year's seed library and have saved seeds from your plants, please bring them in so we can get them packaged up to share with others.**

Along with several other area libraries, we are ordering from Seed Savers, an organic heirloom seed company in Iowa. You'll be able to pick up sunflower, spinach, squash, snap pea, three kinds of onion, musk melon, lettuce, lavender, dill, chive, gourd, cucumber, hot pepper, red pepper, ghost pepper, tomato, and carrot seeds.

Laura Skalitsky – Princeton Public Library Director



This report briefly describes the work that was completed within the Human Development & Relationships Institute, as well as the Health & Well-Being Institute in February of 2022. During the reporting period, the educator made 39 direct educational and professional contacts.

**Educational Programming, Networking and Outreach in the Local Community**

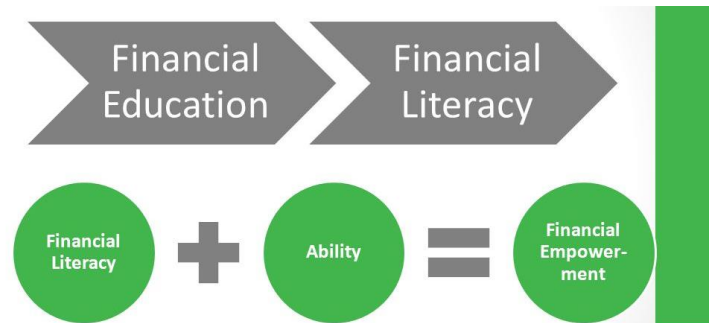
*Self-Care Challenge Initiative with Community Health Action Team (CHAT) – ThedaCare, Berlin*

In February, I was asked to be involved on a committee that would be working on designing a community wellness challenge for Green Lake and Marquette Counties. This challenge will support healthy habits to impact continued health and well-being in the community. We now know that the pandemic has had negative impacts to our overall wellness. Throughout the last two years people have not been taking care of themselves physically, mentally and socially. This can stem from medical appointments being cancelled by the provider or the inability to leave the house, among other reasons. The committee, led by ThedaCare – Berlin, formed a partnership between Green Lake County Extension, Town Square, City of Berlin, and Marquette County Public Health, in an effort to reach residents with education, and challenge individuals and families to take care of themselves. We are hoping to start the challenge in May (possibly a farmers’ market kick-off) and run it for six weeks. The committee is currently meeting every other week via Zoom to work on the challenge.



*Green Lake County Correctional Facility (GLCCF) – Financial Literacy Workshop*

I met with GLCCF administration and support staff in February to discuss a plan for providing financial education again in the facility. Due to covid, the facility hasn’t been providing educational services in the same capacity as prior to 2020. Over the next few months, I will be working with corrections support staff to reintegrate financial education first, and wellness education, second. Financial education is court mandated and serves as my primary role on the Recidivism Reduction Committee.



*Financial Coaching – Green Lake County Circuit Court*

During the month of February, I taught four sessions of Financial Coaching to two different individuals who were mandated to complete the financial lessons. Two of these lessons were in-person and two were via Zoom. Each lesson discusses important topics related to finances, such as budgeting, tracking spending, saving, credit, and debt management. Participants are required to complete work outside of the classes to show responsibility and learning.

**Upcoming Scheduled Programs**

- March 1, 15, 22 - 6:00pm-7:30pm – **Parent Cafes (Zoom)**
- March 8, 10, 15, 17, 22, 24 - 11:30am-12:30pm – **Encouraging Financial Conversations (Zoom)**
- March 9 – 10:00am-11:00am – **Stress Management (Young Stars Daycare, Markesan)**
- March 14 – 10:00am-11:00am – **Nutrition/Veggies (Young Stars Daycare, Mareksan)**
- March 15, 17, 29, 31 – 3:45pm-4:30pm – **Nutrition (Boys & Girls Club, Berlin)**
- March 22 – 2:00pm-3:00pm – **Stress Management (Edgewater Apartments, Berlin)**

**Networking within Extension and Professional Development Opportunities**

I made 63 contacts within the UW Extension system during the month of February. I continue to have a

number of professional meetings scheduled with colleagues to continue to network and learn from other Extension educators.

*Wisconsin Extension Association for Family and Consumer Sciences (WEAFCS) Awards*

I serve as the WEAFCS Awards & Recognition Committee Chair. The WEAFCS awards applications were due February 15. Our committee met twice prior to reviewing the applications and once after reviewing the applications. Now I need to approve and advance any worthy applications to the national affiliation (NEAFCS) by March 15. This process is lengthy and takes time to complete.



National Extension Association  
of Family & Consumer Sciences

**Out of County Days**

- ½ Out of county days for February (Health & Well-Being programming meeting in Winnebago County, ½ day)\*
- ½ Out of county days planned for March (Human Development & Relationships programming meeting in Winnebago County, ½ day)\*

\* Travel expenses are covered by Extension





**Extension**

UNIVERSITY OF WISCONSIN-MADISON  
GREEN LAKE COUNTY

**Ben Jenkins**  
**Green Lake County**  
**Agricultural Educator**  
**February 2022**

*This report briefly describes the work that was completed within the Agricultural Program in February of 2022. During the reporting period, the educator made direct educational and professional contacts plus other*

*unknown contacts through relevant social media postings and articles.*

## **Educational Programming, Networking and Outreach in the Local Community**

### *General County Outreach*

I have been posting to the county Facebook page any and all upcoming programs coming from UW Extension and its partners. I wrote a Focus Article for the Berlin News on Carbon Sequestration for the home gardener. I also attended a meeting put on by the Green Lake Sanitary District for farmers in the watershed. The farmers were asked about their ideas for improving conservation efforts in the watershed. Concerns coming in in February included, meat processing, soil management, land rent, cover crops, dairy margin protection, fertilizer prices, grain prices, emerald ash borer, and fruit tree pruning.

### *Grain Marketing*

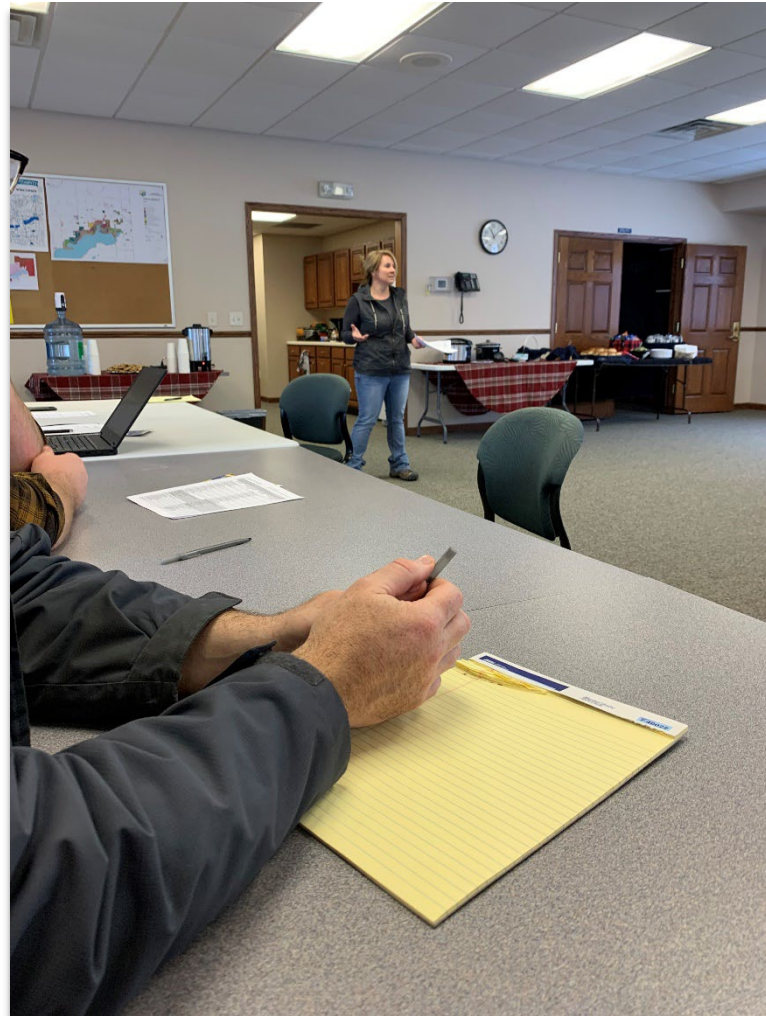
On February 17<sup>th</sup> I put together a marketing strategy meeting for our grain producers. The topic of the session was of risk management in terms of Crop Insurance. Brenda Oft spoke on strategies to implement when selecting crop insurance coverage.

### *Meat Processing*

In February I hosted two meetings for the steering committee of the developing cooperatively run harvest plant. Kelly Maynard from the UW-Madison Center for Cooperatives returned to the county to help those folks who want to be on the steering committee brainstorm about the process of forming a co-op. Attendees heard a brief presentation by Kelly and were then free to discuss their hopes and concerns about moving forward with the forming of a cooperatively run meat harvest plant. As a result of these two meetings a board was selected from the members of the steering committee. This is a crucial step towards being able to participate in grant opportunities and feasibility studies.

### *Pesticide Applicator Training*

February 16<sup>th</sup> I held the second of three Pesticide Applicator Trainings to be held in Green Lake County. Approximately 20 people attended and then took the exam. There was one person who opted for self-study.



## Networking within UW Extension and Professional Development Opportunities

### *Workgroups*

During the month of February, I participated in the programming plan of work meetings for Farm Management and Crops and Soils to see in what ways I can work with colleagues on program topics that are of value to Green Lake County. This month I did planning work with colleagues in a work group that is trying to determine and quantify the value of soil health. I also helped to plan out the upcoming spring series for Badger Crop Connect as well as get confirmations for speakers. Badger Crop Connect is a series of webinars that growers can tune into to receive up to date research based information on growing issues as they become relevant during the growing season.

### *Ograin*

On the 18<sup>th</sup> I attended the Ograin Webinar on chemical less weed control strategies. These strategies could become important in the future as chemicals are becoming more expensive, harder to obtain, and less effective. Great strides have been made in the research of no-till organic production. Other alternatives include work in strip till, cover crops, timing of tillage, planting, and cultivating as well as weed burning.



### **Out of County Days**

- 0 Out of county days for February
- 2 Out of county day(s) planned for March (Wisconsin Processed Veg. Meeting 3/1 and 3/2)

\*Denotes that it was paid for by UWEX





This report briefly describes the work that was completed within the 4-H Program in February 2022. During the reporting period, the program educator made 81 direct educational and professional contacts.

## **Program Highlights**

### ***Green Lake County 4-H Leaders' Association***

Organized at the county level, the 4-H Leaders' Association brings together volunteers to serve as a venue for volunteer leader training and an organizing mechanism in providing volunteer and financial support for county level educational opportunities for 4-H members and 4-H volunteers. I attended their meeting on February 3, 2022. The meeting covered a variety of topics including 4-H project workshops, 4-H leader training opportunities, and fundraising opportunities.

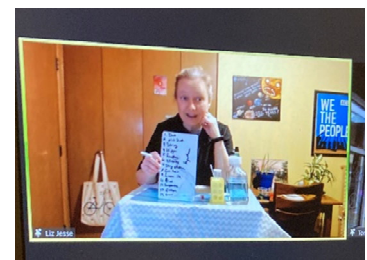
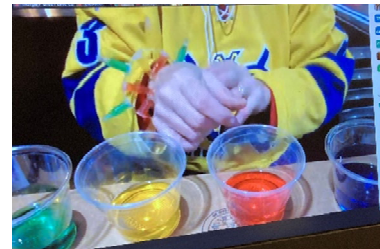
### ***Green Lake County 4-H Academic Scholarship and Key Award Interviews***

On February 7, 2022 I coordinated interviews for Green Lake County 4-H Academic Scholarship sponsored by the 4-H Leaders' Association and the 4-H Key Award. The 4-H Key Award is the highest level of award that can be achieved by a 4-H member in the State of Wisconsin and is presented to 4-H members that have shown growth and strong involvement throughout their participation in 4-H. The panel of interviewers shared they were impressed by the terrific work Green Lake County 4-H youth are doing.

### ***STEM Workshop***

I organized a STEM (science, technology, engineering, and math) workshop for Green Lake County, Adams County, and Marquette County 4-H youth via Zoom on February 10, 2022. Specialists from BioTrek, the science outreach program of the University of Wisconsin Biotechnology Center and of UW Madison- Division of Extension led a hands-on learning experience where nine youth:

- Explored ways to think about and work with DNA
- Analyzed a sample of highly-purified DNA
- Extracted DNA glop from wheat germ
- Built a model of single-stranded DNA



## **Networking within Extension and Professional Development Opportunities**

### ***Spring Program Planning***

In collaboration with Marquette County 4-H Extension Educator Michelle O'Malley, any Green Lake County or Marquette County youth in grades 5K through 13<sup>th</sup> grade could register to receive 4-H project kits. These kits offer hands-on learning experiences and a way to explore projects 4-H has to

offer. This effort is designed to promote the 4-H programs to Green Lake and Marquette County youth and provide educational opportunities for youth to learn new skills. The following project kits were available for youth to register for:

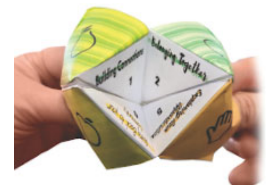
- Designing and building their own motorized scribble-bot to spin, wiggle, and draw
- Learn how to make cake pops, temper chocolate, and melt chocolate
- Explore working with gelatin and molds to make gummy bears
- Get creative to use duct tape to make crafts such as wallets, bags, and bookmarks

121 project kits will be distributed early March for youth to complete. Thank you to each county 4-H Leaders' Association for offsetting the cost of the project kits.

**WI 4-H Program Quality Standing Committee**

Throughout the month of February I participated in ongoing planning meetings to design, develop, and implement relevant and ongoing opportunities for youth and families to engage in and strengthen understanding of the values of Wisconsin 4-H. The goal of this effort is to help youth understand the values of being yourself, belonging together, building connections, discovering skills, exploring new opportunities and giving back to your community. Specific efforts this month include:

- Ongoing development of a Wisconsin 4-H online store with apparel and other 4-H items, launching
- Launching a state-wide initiative encouraging 4-H'ers to celebrate diversity and what is important to them through the "4-H is for You!" campaign. 4-H members are invited to help design a shirt for Christ Clover sharing what is important to them. It could be a cause, project, history, anything!
- Creation of 4-H Clover Catcher resource for members and leaders to use to explore the values of Wisconsin 4-H, build connections with one another, and discover new opportunities



**February Meetings**

I continue to connect, learn and share with Extension colleagues via Zoom. Some of the meetings I participated in during the month of February:

- WI 4-H Program Quality Committee on 2/1, 2/4, 2/10, 2/17, 2/18, 2/21
- Wisconsin 4-H Program Meeting on 2/3, 2/10

**Out of County Days**

- 0 Out of county days for February
- 1 Out of county day planned for March
  - Assemble 4-H Spring Take & Learn Project Kits, Montello, March 2

\* Travel expenses are covered by Extension



## 4-H Thriving Model – Program Quality Scores

### Green Lake County - 2021

The 4-H Thriving Model predicts that youth who participate in 4-H programs that provide a high-quality developmental context will thrive, and thriving youth achieve key developmental outcomes.

To determine scores for Program Quality, youth members age 13 and up were invited to take an online survey asking them questions about their 4-H experience. The survey was developed by Mary Arnold, Oregon State University and Ryan Gagnon, Clemson University. Wisconsin served as a pilot state for administering the survey in 2020 & 2021.

After analyzing data, the scores are provided which assess each component of the model on a scale of 1-7.

4.9-6.1 meaning high program quality

6.2-7.0 very high program quality

5.1

#### Youth Sparks

The Youth Sparks outcome measures how 4-H programs give youth opportunities to explore topics they are interested in learning about, passionate about, engaged with.

5.8

#### Challenging Growth

Challenging Growth outcome measures the extent to which adults in the program help youth to see new possibilities, push them to reach higher and hold them accountable.

5.8

#### Youth Belonging

This outcome measures how safe, welcome and supported youth feel in 4-H programs

5.9

#### Youth-Adult Partnerships

This outcome measures how youth feel about adult volunteers working with them and if they feel respected, listened to and have their ideas taken seriously.

6.0

#### Caring Adults

This outcome measures how youth feel the adults in their 4-H programs care about them and investing time in youth.

5.7

#### Program Quality Overall Score

### Implications:

The data suggests that the program quality in Green Lake County 4-H is good, and there is room to grow. The lower score for Youth Sparks is not surprising – Sparks are tied to the opportunities to learn new things (projects) and develop an interest in a topic/project. We have been working on ways to offer more project-based learning for members. Challenging growth is also a good number, with room for growth. I will be looking at ways to recruit more volunteers and offer more training on supporting, encouraging, and pushing youth to succeed. Since this was the first year for this survey, this is a good benchmark for future analysis.

**2021  
Annual Report  
to the  
County Board  
Supervisors**



**Extension**  
UNIVERSITY OF WISCONSIN-MADISON  
GREEN LAKE COUNTY



*"Bringing the Knowledge of the University to You!"*



# HEALTH & WELL-BEING



Katie Gellings  
Health & Well-Being Educator

## Aging Mastery Program

The Aging Mastery Program (AMP) is a fun and engaging education and behavior change incentive program for aging well. The AMP core curriculum covers 10 topics. It is a mix of didactic and interactive learning with an emphasis on peer-to-peer interaction. When graduating from AMP, participants have set goals for positive actions in many aspects of their lives such as exercise, nutrition, finances, advance care planning, community engagement, and healthy relationships. Katie Gellings taught the 10-session program twice in 2021 to 25 participants.

*Because of AMP...*



## Virtual Money Smart Week

April 10-17, 2021

Virtual Money Smart Week was a week-long free virtual public awareness campaign aims to help people better manage their personal finances with a focus on those hardest hit by the COVID-19 pandemic. Due to the nature of the online programming, organizations were not able to host their own Money Smart Week sites. Instead Katie Gellings chose to offer financial literacy classes in place of Money Smart Week for 2021 in Green Lake County. She taught three classes – basic budgeting, how to save a dollar

when you don't have a dime to spare, credit & debt management - via Zoom and had 14 people attend. The following was collected in evaluation data:

- 86% learned a new method of tracking their spending
- 100% learned how to better manage their finances
- 93% learned how to read their credit report
- 93% learned which debts need priority over others



## Kids in the Kitchen



Katie Gellings taught 13 sessions of a nutrition program called Kids in the Kitchen at the Boys & Girls Club in Berlin, YoungStars Daycare in

Markesan, Senior Center in Berlin through the Summer Recreation Program, and at the 4-H Day Camp in Markesan. There were a total of 168 youth who participated. Youth learned how to follow recipes, cut fruits and vegetables, measure ingredients, and about nutrition. The participants made fruit salsa and zucchini chocolate chip muffins.



plete a budget sheet requiring them to live within their monthly salary while paying for basics such as housing, utilities, transportation, clothing, and food. Additional expenditures such as entertainment and travel are factored in as well. Throughout the sessions, there are many temptations for additional spending, and students must learn to balance their wants and needs to live on their own.

### What is something that you learned by participating in the Reality Fair event?

*"Showed me how bills work and how a budget works" -Participant, Grade 6*  
*"That doing this involves a lot of hard work and patience. You have to make good decisions and not buy a lot of extra things you don't need if you don't make a lot of money with your job."*

*-Participant, Grade 6*

*"I learned that life gets harder but it can help to make right decisions. Money is valuable and spend it mostly on stuff you need."*

*"I learned how to organize my money and how to distribute my wealth among products and other important things."*

*-Participant, Grade 10*



**138** Green Lake County residents learned to improve their financial capability through **financial education**



**29** Green Lake County Circuit Court participants obtained valuable financial skills through **budgeting workshops**



**219** Berlin and Green Lake area youth gained money concepts and skills with a program called **Money As You Grow**



# AGRICULTURE



Ben Jenkins  
Agriculture Educator

January of 2021 saw the kickoff with a webinar series put together by my colleagues and I called Marketing with Confidence. The webinar series ran from January through March and covered topics in both grain marketing and livestock marketing. Special care was made to ensure that the series included a session on direct marketing and small ruminants.

February brought two major accomplishments. A series of topic hub articles focusing on the purchase of used farm equipment and the eFarmony the online enterprise search tool were uploaded to the Farm Management Topic Hub.

In April I gave the first in Person talk in over a year. The Princeton library invited me to present on the topic of gardening for soil health.

In June my colleagues and I started a series that ran through the month of July targeting rural landowners. The series of webinars covered topics such as soil health, government programs, and land leases. Guest speakers included Todd Morris from the Green Lake Conservation Department.

In July I arranged to have Russ Groves and Amanda Gevens from UW-Madison speak at the annual vegetable walk put on by the Tri-County Produce Auction. These meetings start with a short presentation from Russ and Amanda about crop pests and diseases followed by a tour of the host growers production fields. Growers are invited to bring samples from their own farms for diagnosis. While on tour Russ, Amanda, and Myself will use real life examples found in the production fields to educate the attendees.

August was busy starting with the fair. August saw the resumption of



the Grain Marketing Meetings. There was also a tour of the Hanson's Vineyard, and two cover crop walks.

In September I help the Green Lake Sanitary District with their Farmer Appreciation event. Sanitary District landowners were invited to a low key opportunity to engage with Sanitary District board members, members of the Green Lake County and Fond du Lac County Conservation departments, and the UW-Madison Division of Extension Agriculture Educator in Green Lake County.

October was the last of the cover crops walks.

In November I assisted researcher Matt Ruark in harvesting corn from his N trials in Green Lake County.

December I organized a meeting for farmers interested in starting a meat harvest plant. In Green Lake County. The turnout for the meeting was overwhelming. Out of that meeting 15 individuals signed up to participate in meeting further to get this type of cooperative off the ground.



# 4-H Program



Morgan Martinez  
4-H Program Educator

## Take & Learn Kits

Take & Learn Kits are designed youth to experience hands-on project learning and explore the projects 4-H has to offer. Each kit contains nearly all needed materials and learning guides to complete projects. Kits also included a virtual component providing young people the opportunity to connect, learn, and reflect with others in a virtual setting.

- Youth explored quilt block design and applied learned skills in painting their own 2'x2' wooden barn quilt.



- Youth were challenged to learn about the engineer design process and apply those skills in designing and constructing an edible gingerbread house.
- Using favorite candies, youth learned about chemical reaction that takes place when chewing gum and eating candy together, how a candy bar's density causes it to sink or float, and how milk's components interact with the properties of soap!

## 4-H Day Camp

4-H Summer Day Camp for youth, where they learn about nutrition, engage in science and arts projects, practice building, and other activities.



The goal of this effort is to provide hands-on learning and

exploration in an engaging camp environment, fostering cooperation, communication, and create a sense a belonging. Camp sessions included:

- Exploring cultural arts through tie dying
- Learning and applying the Engineer Design Process to construct a variety of bridges that withstand weight
- Applying newly learned skills in the electricity project to build an LED wand
- Learning about nutrition through making a healthy snack
- Groups applied teambuilding skills when given a variety of activities



## In Green Lake County...

- 73%** of youth felt that 4-H gave them the opportunity to **explore something** they really care about
- 93%** of youth felt that 4-H pushed them in **new ways**
- 87%** of youth felt that 4-H helps them to see **future possibilities** for themselves



## STEM Programming

Youth explored kitchen science in a hands-on experiential learning environment. The goal of this program is to encourage youth to practice critical thinking, problem solving, and learn about STEM concepts. Experiments



exploring biology, chemistry and physics include:

- Extract, isolate and observe the DNA from strawberries
- Testing the laws of density to make an egg float
- Trapping air in a straw to poke through a potato
- Explore the effects of density and buoyancy to make raisins dance



Youth learned about the basic weather concept of precipitation and became aware of how weather changes affect daily decisions on the clothing we wear and the activities we can do. The goal of this workshop is to strengthen youth social interaction skills and decision-making skills while engaging youth in learning about weather concepts.

## 4-H Membership in 2021



## Messages from Green Lake County 4-H Members...

- "4-H has helped me a lot with speaking in front of groups"
- "In 4-H I learned how to be a leader"
- In 4-H I learned how to help my community"







Adam Hady  
Area 14 Extension Director

### Area Extension Director Update

2021 started out as a continuation of the COVID programming that had become commonplace in 2020, with programming being done in the virtual realm. As 2021 progressed the educators were able to return to the offices and do more programs in person and return to the office setting. Throughout the transition of remote and back to in person we were able to learn many new ways of conducting business, providing education, and communicating with partners. This has allowed all the educators to grow and expand programs in ways we would have never thought would be adapted in the past. Changes are continuing to occur within the AREA 14. In July, Adam Hady became the AED for Area 13 and work through the transition to Pat Wagner taking on the role of AED for Area 14.



**Extension**

UNIVERSITY OF WISCONSIN-MADISON  
GREEN LAKE COUNTY

### Green Lake County University of Wisconsin Cooperative Extension System...

- ◆ A three-way partnership of the University of Wisconsin, the United States Department of Agriculture, and Green Lake County
- ◆ Bringing knowledge and research to Green Lake County residents through programs in Agriculture; Health & Well Being; 4-H Youth Development; and Community, Natural Resource & Economic Development
- ◆ Taught and facilitated by University of Wisconsin faculty and staff

Over 1,000 informational bulletins and programs available free or for a minimal fee.

#### For more information contact:

Green Lake County Extension Office  
571 County Road A  
Green Lake WI 54941

Hours: 8:00 a.m. - 4:30 p.m.  
Monday-Friday  
Phone: 920.294.4032  
Fax: 920.294.4176  
Website: <http://greenlake.uwex.edu>

#### Support Staff:

Kathy Ninneman,  
Fair & Office Coordinator  
920.294.4032  
[kathy.ninneman@wisc.edu](mailto:kathy.ninneman@wisc.edu)





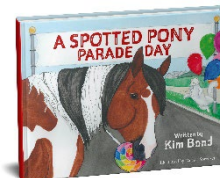
**Green Lake County Fair Office**  
Kathy Ninneman, Fair Coordinator  
571 County Road A, Green Lake, WI 54941  
Kathy.Ninneman@wisc.edu  
920-294-4032

Monday, February 28, 2022

TO: Green Lake County Agriculture, Extension, Education & Fair Committee

### 2022 Fair

- Tent Rental – Fond du Lac Tent & Awning
- Portable Restrooms/Sinks – ordered.
- Judges – waiting on a few agreements.
- Food Trucks/Stands contracts from:
  - Smokehound BBQ, New London
  - Hopper's Mini Donuts, West Bend
  - C&L Enterprise (Gyros), Mauston
  - Cottage Grove Kettle Corn, Muskego
  - Detlor's Delights, Wautoma
  - Little Red Dairy Barn
- Commercial Space contracts are coming in.
- Area author, Kim Bond & her spotted pony, Toby, to be at the Fair
- I have received 7 bags of jeans – so we should have plenty for using to beautify the fair with our "Blue Jeans & County Fair Dreams" theme.
- Maintenance Independent Contract – will be going out for bids once the necessary process has been established.



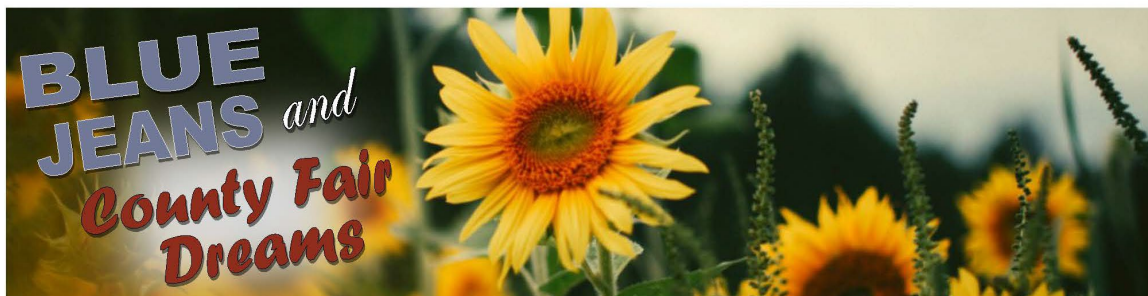
### Others:

The group of passionate fair citizens continue to meet monthly. We have spoken with a couple of interested property owners and exploring our options. The next meeting is March 15.

### Out of the office:

IAFE (International Association of Fairs & Expositions) Zone 4 Meeting (LaCrosse): March 20-22

**See you at the Green Lake County Fair**  
**August 4-7, 2022**



*The mission of the Green Lake County Fair is to provide positive youth development and leadership skills, along with promoting family and community involvement through education and tradition.*

2021

# Green Lake County Fair Annual Report



Kathy Ninneman, Fair Coordinator  
Green Lake County Fair  
Compiled March 2022



With all the uncertainty at the beginning of 2021, it was great to bring the fair back and celebrate “How the West Was Fun!” I invite you to look at the photos included at the end of this report. You will see examples of the amazing talent of the youth and adults in Green Lake County.

It was wonderful to welcome back Kim Zills, retired from 16 years of coordinating our fair, to help out during the summer and give her expertise on the whole coordination. I can’t thank her enough for all she did and to help me navigate through my first fair as fair coordinator.

The Ag/Extension Fair Committee members, fair superintendents, employees of Green Lake County and volunteers worked together with the fair and maintenance staff to bring back the fair in a safe manner while following recommendations of the CDC and the County Health Department. We had many challenges to overcome, including lack of food vendors and commercial space vendors because of various reasons. At the end of the fair, we pulled it all off with attendees just thankful there was a fair. It was a year we will not soon forget.

Exhibits were down considerably in the junior division as well as the open class area. But ours wasn’t alone, it was like that statewide and beyond. The challenge was evident when you walked through the exhibit hall, but it was refreshing also to see the many exhibits that were presented. On a positive note, the Livestock auction was a record sale this year, selling per lot.

The Green Lake County Fair’s mission is to provide positive youth development and leadership skills, along with promoting family and community involvement through education and tradition. I believe we achieved that in the wonderful educational programs that our UW-Extension educators provided to the youth and community, along with local libraries and the Boys & Girls Club involvement. We also achieve this through hiring qualified judges to evaluate the exhibits.

The Green Lake County Fair also adds revenue to the county bringing in attendees and vendors from many areas of the state and beyond. Weather definitely played a huge factor with rain a few nights and the biggest came on Saturday night, along with downpours, thunder and lightening. The Zac Matthews Band was cancelled, the demo derby was able to run at a minimal attendance, but suffered some loss. Therefore the food vendors and carnival were shut down as well.

We would like to thank the Friends of the Fair sponsors, volunteers, exhibitors, visitors, and anyone who played a part in the fair. We could not do what we do without you.

Enjoy the photos...just an example of what was at the 2021 Green Lake County Fair!











TO: AG/EXT FAIR COMMITTEE MEMBERS:

I am requesting to have approval to attend this meeting. It rarely is held in the state.

Since this is not a budgeted item, I will be doing a Line Item Transfer within the Fair budget. Cost is: \$155 registration, \$90/per night—two nights hotel, plus travel.

IAFE Zone 4 area includes Manitoba, Minnesota, North Dakota, Saskatchewan, South Dakota, Wisconsin, and the portion of Ontario more than 85° longitude West of Greenwich. The Zone 4 Meeting will be held at: Radisson Hotel La Crosse, 200 2nd St S, La Crosse, WI 54601.


Please let me know if you have any questions.

Thank you, Kathy Ninneman, Fair Coordinator

## IAFE ZONE 4 • SPRING 2022 CONFERENCE

La Crosse, WI • Sun., March 20 – Tue., March 22

# SCHEDULE OF EVENTS



## ZONE 4 MEETING

LA CROSSE

### United “4” Fairs!

#### ■ SUNDAY, MARCH 20

12-6 p.m. **Conference Registration Open**

2-3:15 p.m. **Welcome & Keynote Speaker**

- Welcome by local dignitaries, presentation of colors, and opening keynote address: “Now What? How to smoothly sail our fairs through uncharted waters” by Jeremy Parsons

3:30-4:15 p.m. **Mastering Media Relations**

The fair industry has a big story to tell, but are you making the cut with the media? Kaitlyn Riley from the Wisconsin Beef Council shares tips to master media relations after working on both ends of the mic.

4:30-5:30 p.m. **“We Are Family” Networking Session**

We are all part of one big fair family. Let's get together for a networking session—speed-dating style—to get to know your fellow attendees.

6-7:15 p.m. **Dinner & Cash Bar**

7:30 p.m. **Evening Entertainment**

Entertainment provided by NBC “The Voice” star Chris Kroeze with hospitality to follow.

#### ■ MONDAY, MARCH 21

7-8:15 a.m. **Breakfast and Registration**

Grab-and-go breakfast

8:30-9:30 a.m. **Breakout Sessions**

**A) Working With Your Gate Attendants**

Your gate attendants are one of the first and most important impressions of your fair. A positive experience entering the fair creates happier fairgoers. Let's discuss all things when it comes to your help at the gate: recruiting, training, supervising and retention.

**B) Vendor Trends**

Vendor trends and best practices for mutually beneficial relationships

9:45-10:45 a.m. **Saffire – Email Marketing to Advance Your Revenue:**

Are you confused on how to best use your email to generate more ticket sales? Saffire will walk you through the best practices to engage with your patrons to increase your fair's revenue. Whether you are just starting out with email marketing, or you've been doing it for a while, we'll show you some tips and tricks to get your fans to open those emails and buy some tickets.

11 a.m.-12 p.m. **Protecting Your Fair's Future Livelihood**

Understanding the importance of insurance and risk management. Conducted by Andre Vandepopulier

12:30-1:30 p.m. **Lunch, Silent Auction & Guest Addresses**

**Don't forget to bring your silent and live auction items!**

2-4 p.m. **“Stay in” Tour of Wisconsin and La Crosse**

4:15-5 p.m. **How to Make Your Money Work For You - Entertainment in Five Years**

- We will be addressing the shortage of grounds acts, the rising cost and demand of entertainment.
- We will give insight on how to increase the length of stay for the fairgoers by increasing the amount of all-day entertainment for FREE.
- We will show you how and why to change your buying habits - from buying what you can afford to buying what you can pay for.
- We will provide strategies for utilizing entertainment to do more than just fill a spot.
- We will also share creative marketing ideas to help turn your entertainment from just something to see and do while at the fair to something that brought them to the fair.

5 p.m. **Open Networking and YPI Meet & Greet**

6 p.m. **Dinner & Cash Bar**

7 p.m. **Live Auction with Hospitality to Follow**

#### ■ TUESDAY, MARCH 22

8 a.m. **Breakfast and Registration**

Grab-and-go breakfast

9 a.m. **Institute Course #129: Ag Programming**

Programming by Laura Kwiilos (IFM Course)

10:30 a.m. **Breakout Sessions**

**A) Future of Fairs in Five Years:**

Join this interactive session to discuss trends and thoughts on where our fairs will be in the next five years. Panel-led discussion

**B) Entertainment on Any Budget:**

Kenny Ahern will lead a discussion to help fairs entertain their guests on any budget.

11:45 a.m. **Lunch and Networking, Silent Auction Closes**

1 p.m. **Let's Get Creative**

Join Jill Albenese and Mary Check for an interactive session that explores new competitive exhibit and premium book options.

2:15 p.m. **Contract Swap Session**

Interactive session to meet with fellow fairs to discuss successes and challenges for contracts for entertainment, vendors, insurance, and sponsorship and marketing. Bring along your fair's contracts and be ready to share and compare.

3:15 p.m. **Zone Business Meeting and Closing Remarks**


**Dinner on Your Own With Fair Friends**

8-10 p.m. **Hospitality for Those Spending the Night**

Breaks will be given between sessions. Times and session descriptions are subject to change.

### IAFE MANAGEMENT CONFERENCE

April 6-8, 2022 • Phoenix, AZ



### IAFE ANNUAL CONVENTION

Nov. 27-30, 2022 • Indianapolis, IN